

November 9, 2020
W-P Project No. 13263E

Mr. David Bolstridge
Wastewater Superintendent
20 Lions Lane
Camden, ME 04843

Subject: Wastewater Treatment Facility Improvements
Evaluation of Bids

Dear Dave:

We have completed our review of the bids that were received on October 29, 2020 for the Wastewater Treatment Facility Improvements Project. This letter represents a summary of our findings.

Three bids were received and reviewed;

1. Apex Construction, Inc.
2. Penta Corporation
3. T-Buck Construction, Inc.

A tabulation of the bids is attached. Apex Construction, Inc. was the low bidder with a Total Bid of \$9,542,750.00 which is approximately 14% lower than the engineer's estimate, 11% lower than the high bid and 3% lower than the median bid. Wright-Pierce reviewed the low bid in detail and noted no deficiencies in the bid. Wright-Pierce contacted Apex Construction and they did not find any errors in their bid and are willing to perform the work for the bid price submitted.

Wright Pierce conducted financial references of Apex Construction, Inc.'s bank and bond companies. We contacted Bank of New Hampshire and Berkley Insurance Company for the financial review. The account manager for Apex Construction, Inc. at Bank of New Hampshire indicated that they have been a customer since 2003, currently have deposit balances that average in the mid seven figure range, and all accounts have been handled as agreed. The Berkley Insurance Company report Apex Construction, Inc. lines of credit are maintained satisfactorily and appropriate to their standards. Additionally, the Berkley Insurance Company report Apex Construction to be a customer of around twenty years and verifies their available bonding capacity (\$45,000,000) to be well over the bid amount for this project (\$9,542,750).

Wright-Pierce has work experience with Apex Construction, Inc. on wastewater projects involving treatment facilities and pump stations, including three separate pump station upgrade projects with the Town of Camden. Based on our experience, Apex Construction, Inc. is capable of performing the tasks necessary to complete this job and we are not aware of any reason why this contract should not be awarded to Apex as the lowest responsive and responsible bidder. However, it should be noted that Wright-Pierce cannot make any guarantee that Apex Construction, Inc. will perform the work within the bid price or in the specified schedule.

Mr. David Bolstridge

November 9, 2020

Page 2 of 2



Should the Town decide to proceed with the project based on the lowest responsive and responsible bid, the Town should issue a letter to Apex Construction, Inc. stating the Town's intention to award the contract. Suggested language for this letter is attached. Wright-Pierce is ready and happy to assist you with submitting the necessary documentation to award the contract, requesting the required bonds and insurance information, and executing the Contract Documents.

Very truly yours,

WRIGHT-PIERCE

A handwritten signature in black ink, appearing to read 'Kevin Obery'. The signature is fluid and cursive, with a long horizontal stroke at the end.

Kevin Obery, PE
Project Manager

Enclosures:

Bid Tabulation

Draft Notice of Intent to Award Letter

cc: Audra Caler – Town of Camden
Matthew Burns – Wright-Pierce
Scott Emery – USDA Rural Development

**Camden Maine
Wastewater Treatment Facility
Improvements
BID TAB
PROJECT No. 13263E
BID OPENING 10/29/2020
ENGINEER'S ESTIMATE
\$11,110,000.00**



Tel: 207.725.8721 Fax: 207.729.8414

BID QUANTITIES				BIDDER'S NAME					
	Item	Qty.	UNIT	Apex Construction, Inc		Penta Corporation		T. Buck Construction, Inc.	
				UNIT AMT	BID	UNIT AMT	BID	UNIT AMT	BID
BASE BID									
1	Wastewater Treatment Facility Upgrade	1	LS	\$8,956,000.00	\$8,956,000.00	\$9,315,500.00	\$9,315,500.00	\$10,618,350.00	\$10,618,350.00
2	Additional Earthwork	200	CY	\$60.00	\$12,000.00	\$60.00	\$12,000.00	\$35.00	\$7,000.00
3	Ledge Excavation and Disposal	20	CY	\$300.00	\$6,000.00	\$300.00	\$6,000.00	\$150.00	\$3,000.00
4	Crack Repair of Existing Concrete Tanks and Structures (Site Wide)	175	LF	\$50.00	\$8,750.00	\$40.00	\$7,000.00	\$45.00	\$7,875.00
5	Concrete Repairs to Exisitng Concrete Tanks & Structures (Site Wide)	500	SF	\$100.00	\$50,000.00	\$50.00	\$25,000.00	\$45.00	\$22,500.00
6	Utility Service Allowance	1	AL	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00
7	Bulk Product Waste Disposal	275	TN	\$1,600.00	\$440,000.00	\$1,625.00	\$446,875.00	\$1.00	\$275.00
8	Hach Wims Software Modifications Allowance	1	AL	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00
TOTAL BID					\$9,542,750.00		\$9,882,375.00		\$10,729,000.00

Town of Camden
WWTF and Collection System Upgrades

Summary of Estimated Total Project Costs November 1, 2020	
Wastewater Treatment Facilities Upgrade	\$12,310,000
Cove Rd PS and Sea St Force Main	\$2,211,800
Total Project	\$14,521,800

Funding Summary

Rural Development Loan	\$12,500,000
Rural Development Grant	\$1,400,000
Rockport Share (approx)	\$1,400,000
	<hr/>
	\$15,300,000

TOWN OF CAMDEN, ME
WASTEWATER TREATMENT FACILITY UPGRADE
13263D
AFTER BID OPENING
12-Nov-20
PROJECT COST ESTIMATE

PROJECT COMPONENT		COST	
CONSTRUCTION		\$9,542,750	Bid Price from Apex
CONSTRUCTION CONTINGENCY	5.0%	\$480,000	
STUDY AND REPORT PHASE (ER/PER)		\$38,000	Updated with PCB Amendment
PRELIMINARY & FINAL DESIGN		\$986,430	
BIDDING & CONSTRUCTION PHASE ENG		\$1,082,000	
MATERIALS TESTING		\$40,000	Included in W-P C/A budget
LEGAL/ ADMINISTRATIVE		\$15,000	
SUBTOTAL		\$12,184,180	
FINANCING	1.0%	\$122,000	
ENGINEER'S ESTIMATE OF PROJECT COST		\$12,310,000	
Treatment Plant Only			

Town of Camden
WWTF and Collection System Upgrades

Summary of Estimated Total Project Costs November 1, 2020	
Wastewater Treatment Facilities Upgrade	\$12,310,000
Cove Rd PS and Sea St Force Main	\$2,211,800
Total Project	\$14,521,800

Funding Summary

Rural Development Loan	\$12,500,000
Rural Development Grant	\$1,400,000
Rockport Share (approx)	\$1,400,000
	<hr/>
	\$15,300,000

TOWN OF CAMDEN, ME
WASTEWATER TREATMENT FACILITY UPGRADE
13263D
AFTER BID OPENING
12-Nov-20
PROJECT COST ESTIMATE

PROJECT COMPONENT		COST	
CONSTRUCTION		\$9,542,750	Bid Price from Apex
CONSTRUCTION CONTINGENCY	5.0%	\$480,000	
STUDY AND REPORT PHASE (ER/PER)		\$38,000	Updated with PCB Amendment
PRELIMINARY & FINAL DESIGN		\$986,430	
BIDDING & CONSTRUCTION PHASE ENG		\$1,082,000	
MATERIALS TESTING		\$40,000	Included in W-P C/A budget
LEGAL/ ADMINISTRATIVE		\$15,000	
SUBTOTAL		\$12,184,180	
FINANCING	1.0%	\$122,000	
ENGINEER'S ESTIMATE OF PROJECT COST		\$12,310,000	
Treatment Plant Only			

**Camden Maine
Wastewater Treatment Facility
Improvements
BID TAB
PROJECT No. 13263E
BID OPENING 10/29/2020
ENGINEER'S ESTIMATE
\$11,110,000.00**



Tel: 207.725.8721 Fax: 207.729.8414

BID QUANTITIES				BIDDER'S NAME					
				Apex Construction, Inc		Penta Corporation		T. Buck Construction, Inc.	
	Item	Qty.	UNIT	UNIT AMT	BID	UNIT AMT	BID	UNIT AMT	BID
BASE BID									
1	Wastewater Treatment Facility Upgrade	1	LS	\$8,956,000.00	\$8,956,000.00	\$9,315,500.00	\$9,315,500.00	\$10,618,350.00	\$10,618,350.00
2	Additional Earthwork	200	CY	\$60.00	\$12,000.00	\$60.00	\$12,000.00	\$35.00	\$7,000.00
3	Ledge Excavation and Disposal	20	CY	\$300.00	\$6,000.00	\$300.00	\$6,000.00	\$150.00	\$3,000.00
4	Crack Repair of Existing Concrete Tanks and Structures (Site Wide)	175	LF	\$50.00	\$8,750.00	\$40.00	\$7,000.00	\$45.00	\$7,875.00
5	Concrete Repairs to Exisitng Concrete Tanks & Structures (Site Wide)	500	SF	\$100.00	\$50,000.00	\$50.00	\$25,000.00	\$45.00	\$22,500.00
6	Utility Service Allowance	1	AL	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00
7	Bulk Product Waste Disposal	275	TN	\$1,600.00	\$440,000.00	\$1,625.00	\$446,875.00	\$1.00	\$275.00
8	Hach Wims Software Modifications Allowance	1	AL	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00
TOTAL BID					\$9,542,750.00		\$9,882,375.00		\$10,729,000.00